

Custom refurbishment by Magirus

The largest and technologically leading supplier of fire-fighting and disaster response technology acts on climbing demand for used vehicles / General overhaul for all price classes

Ulm, 21 January 2016

Repairs, conversion, retrofitting – in the last two years, Magirus has seen the demand for refurbishment climb by 60 percent. The leading supplier of fire protection and disaster response technology receives some 350 to 500 repair orders per year, as the company announced at its press conference on 21 January 2016. One of the reasons for the increased demand for used fire-fighting vehicles is the current political situation. Fire departments, police and rescue services are needed more than ever, population figures are rising disproportionately in some regions, and buildings that had long stood empty are now needed to accommodate asylum-seekers. As a result, fire protection requirement plans must be adapted to keep up. Numerous cities and municipalities must quickly make investments, which can pose major challenges for them. With its customised refurbishment programme and wide range of used fire-fighting vehicles, Magirus gives cities and local authorities the opportunity to react quickly to new needs at reasonable prices. 20 to 25 extra parking spaces have been set up for this purpose at the company's circa 3,000 square meter workshop in Ulm. Currently, almost all of these spaces are filled; almost 95 percent with turntable ladder vehicles.

Magirus fundamentally differentiates among three categories of used vehicles: The least expensive alternative "Magirus USED plus Standard"; the "Magirus USED plus Comfort", which focuses on technical components; and then a package with comprehensive special services, "Magirus USED plus Premium". All three categories are supplied to the customer ready for operation, UVV and TÜV-tested. Variants two and three offer added comfort in terms of technical repairs, maintenance and warranty services. In addition, the Premium line includes high-quality optical processing.

All new features and retrofits are implemented in cooperation with Magirus construction engineers. Before each purchase, Magirus surveys and assesses its customers' vehicles. If the vehicles are in the Magirus repair workshop in Ulm, company experts can find out what the potential customer base for the modernised vehicle will be and correspondingly adapt it. Magirus also offers these packages outside of Germany. All three are available in Germany and abroad.

Because product improvements are automatically included during the refurbishment process, not only is the highest degree of vehicle reliability ensured, but the general overhaul often gives the customer a much greater spectrum of use than before. Cities and municipalities can also take this

path to adapting their vehicles to the concrete needs of their rescue services. Such investments of public funds can in this manner benefit a much larger segment of the population. In Germany, 25 communities have already made use of Magirus refurbishment services.

About Magirus

Passion and precision, high-tech and craftsmanship. Since 1864, Magirus has stood for the combination between innovation and tradition – to assist fire-fighters throughout the world. With a comprehensive range of the most modern and reliable fire engines, turntable ladders, rescue and equipment vehicles, special solutions, pumps and portable pumps, Magirus is known throughout the world as one of the largest and technologically leading providers of fire-fighting and disaster control technology.

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